

**2019 PRINT MEDIA KIT** 





# World's largest publisher of history magazines

**HistoryNet** is the world's largest publisher of history magazines.

Our portfolio includes nine titles:

American History
America's Civil War
Aviation History
Civil War Times
Military History
MHQ: The Quarterly Journal of Military History
Wild West
World War II
Vietnam

HistoryNet attracts a robust and engaged readership in print and online. More than 310,000 readers subscribe to at least one of HistoryNet's nine popular magazines or purchase our titles at the newsstands, where sales outperform industry standards. Our subscribers like what they're reading—about eight in 10 annually renew their subscriptions, also better than industry-wide performance.

Another 15 million unique visitors browsed **HistoryNet.com** websites last year, logging more than 27 million page views across our portfolio.

Here's a snapshot of HistoryNet:

Number of titles: Nine

Total paid circulation: 268,300 (81 percent subscription, 19 percent newsstand)

Renewal rate: **79 percent**Total audience: **1.2 million** 

Gender of readers: **93 percent male, 7 percent female**Median time spent reading each issue: **Nearly two hours** 

Median household income: \$101,973

College educated: **69 percent** 

Advanced college degree: 37 percent

Taking or plan to take educational courses or degree programs: 61 percent

Active military and veterans: 40 percent

Website presence: 11 total websites with 15 million unique online users last year

Gender of website visitors: 60 percent male, 40 percent female

Thank you for reviewing our media kit.

We look forward to helping you develop an advertising plan for your specific needs.

# HistoryNet readers are smart, successful ... and they spend

HistoryNet readers are worth the effort to reach:

**They're smart:** Nearly seven in 10 have earned a bachelor's degree—more than twice the national average. More than one-third of our readers hold an advanced degree. One in 10 has earned a doctorate.

**They're successful:** 78 percent of subscribers earn an annual household income of at least \$50,000, while four in 10 bring in at least \$100,000.

**They're interested and active:** Our subscribers' areas of interest include books, movies, gear and gadgets, recreation, vacation and travel.

**They're on the go:** 75 percent of HistoryNet subscribers regularly visit museums, historic sites and other destinations, more than half venturing across the country and internationally to do so.

**They spend:** To include their interest in learning and history nearly half of our subscribers will spend at least \$1,000 on related treks this year, elite travelers more than \$20,000.

Our stories and features are an enduring source of fascination for young and old, and they turn to HistoryNet again and again to satisfy their hunger for knowledge about what shaped the world they live in.

HistoryNet also boasts a vibrant web presence. Our nine titles log more than 15 million users and 27 million page views annually.

HistoryNet also engages a growing audience through social media.



**HistoryNet** has attracted and retained publishing's best and brightest talent. Each publication is a category leader thanks to the outstanding editors, writers and designers who deliver compelling content each issue. Our insightful, compellingly designed articles educate and entertain readers. HistoryNet publications will showcase your products or services to our smart, engaged readership.

American History | AmericanHistoryMag.com
American History is the oldest continuously
published magazine devoted to the American
experience. Each issue presents engaging,
insightful writing and outstanding photography
and artwork. We bring you stories of the people,
places and events that have shaped our past.

facebook.com/AmericanHistoryMag twitter.com/americanhistmag



### Michael Dolan | Editor

Dolan has written for The New Yorker, The New York Times, Outside, The New Republic and many other publications. He's written and produced more than 200 hours of documentary TV and is the author of The American Porch: An Informal History of an Informal Place and The Nation's Stage: The John F. Kennedy Center for the Performing Arts, 1971–2011. His tenure at HistoryNet includes four years as senior editor of World War II.

Military History | MilitaryHistory.com Military History explores the causes, conduct and consequences of warfare in six engaging issues each year. Noted historians, journalists, photographers and artists provide in-depth and absorbing insight into the people, weapons and conflicts that have shaped our world.

facebook.com/MilitaryHistoryMagazine twitter.com/MilHistoryMag



### Stephen Harding | Editor

A U.S. Army veteran, Harding has a master's degree in history from the University of California. As a defense journalist he covered the conflicts in Northern Ireland, Bosnia and Iraq. He is also a *New York Times* best-selling author of books on World War II history.

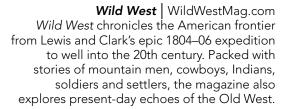
MHQ | MHQMag.com
MHQ—the Quarterly Journal of
Military History transports readers to the
world's greatest battles and campaigns,
spanning 5,000 years—from ancient warfare
to modern conflict. Distinguished authors
and historians cover commanders, warriors,
tactics and weapons throughout history.

facebook.com/MHQmag twitter.com/MHQMagazine

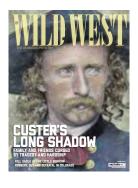


### **Bill Hogan** | Editor

An award-winning magazine writer and editor, Hogan has written for dozens of magazines and newspapers and won numerous journalism awards, including the Worth Bingham Prize for investigative reporting and the top prize for outstanding online reporting from the Society of Environmental Journalists. He graduated with highest honors from Oberlin College and has a master's degree in journalism and public affairs from American University.



facebook.com/WildWestMagazine twitter.com/WildWestMag



### Greg Lalire | Editor

Lalire has edited and written for HistoryNet publications for nearly three decades. He has won numerous awards from Western Writers of America and is the author of Captured: From the Frontier Diary of Infant Danny Duly.

Civil War Times | CivilWarTimes.com
Civil War Times examines the personalities,
battles, social issues and culture that defined
America's most turbulent era. From the misery
of slavery to the chaos of battlefields, Civil War
Times brings the war to life with energetic
writing from top scholars, period photography
and an unbiased analysis of the conflict.

facebook.com/CivilWarTimes twitter.com/CivilWarTimes

World War II | WorldWarII.com
World War II interprets and illuminates the
world's largest and deadliest conflict, presenting
fresh perspectives on key campaigns, battles
and personalities from leading historians and
journalists. The war showed humanity at its best
and worst, challenged our concepts of good and
evil and permanently altered the globe.

facebook.com/WorldWarlImag twitter.com/WWIImag

Aviation History | AviationHistory.com
Aviation History chronicles the progression
of manned flight from early aeronautical
experiments to the advent of the space age.
Informative articles by top aviation writers
are complemented by cutting-edge graphics,
detailed technical illustrations and rare photos.

facebook.com/AviationHistory twitter.com/AviationHistMag

Vietnam VietnamMag.com
The only magazine devoted to relating the
full story of the war, Vietnam offers gripping
firsthand accounts, well-researched articles
by leading military historians, compelling
photos and fresh insights into debates that still
surround one of our most controversial wars.

facebook.com/VietnamMag twitter.com/VietnamMag

America's Civil War | AmericasCivilWarMag.com America's Civil War delivers revealing articles about the most formative and tumultuous period in American history. Noted authors and historians present stories of the many battles and personalities of the period.

> facebook.com/AmericasCivilWar twitter.com/ACWMag



### Karen Jensen | Editor

Dana Shoaf | Editor

Shoaf began his career as a writer on

series and has published numerous

Time-Life's Voices of the Civil War book

articles on the conflict. He has consulted

of Congress and the National Archives

and has appeared on C-Span.

for the Smithsonian Institution, the Library

Jensen has been with World War II for 10 years—the last six as its top editor. She arrived at HistoryNet following a long run as an editor for Air & Space/Smithsonian magazine and earlier was a staff writer for the book division of U.S. News & World Report and a freelance writer for the book divisions of Time/Life and the National Geographic Society. She is the author of two books for the National Wildlife Federation.



### Carl von Wodtke | Editor

Editor of Aviation History since 2007, von Wodtke spent the preceding 12 years as group managing editor for all HistoryNet titles. Prior to that he served as managing editor and later contributing editor for Worth International Media, a publisher of travel magazines and guides.



### Chuck Springston | Editor

Editor of Vietnam since 2014, Springston previously was news editor of Washington Business Journal. Earlier he was a writer or editor for publications in Shreveport and Lafayette, Louisiana, and Orlando, Tampa and Jacksonville, Florida.



### Chris Howland | Editor

Since 2006 Howland has worked as a senior editor at World War II and Civil War Times and as managing editor of America's Civil War before assuming the reins. Previously he worked as a reporter and editor for The Washington Post, UPI and the Journal newspapers.





# HistoryNet readers will fulfill your marketing plans

Our readers are the word-of-mouth opinion leaders who will encourage others to buy your products—each prompting 10 to 20 additional purchase decisions.

HistoryNet readers are:

Well-Educated

69%

have at least a bachelor's degree better than twice the national average

37 percent have a postgraduate degree—nearly five times the national average

60 percent are taking or plan to take educational courses or degree programs this year

### Thoughtful

Our readers spend an average of 1 hour and 48 minutes reading each issue

They read or purchase an average of four books every three months

**65 percent** consider books a part of their lifestyle, and **36 percent** choose which books to buy based on HistoryNet reviews and recommendations

31 percent listen to audiobooks

### Successful

43 percent of HistoryNet readers have a household income that exceeds \$100,000

### Experienced

54.9

Median age of HistoryNet readers

# HistoryNet's 1.2 million readers are avid travelers

Our readers are more than twice as likely than the general population to travel to special events and more than eight times as likely to visit our national parks.

- More than 875,000 of them plan to visit historical sites within the year
- More than 1 million of them will visit museums
- More than 600,000 will travel to special events and re-enactments

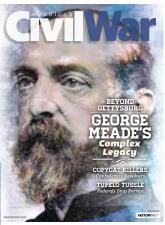
Each influences others to follow in their footsteps.



74%
plan to visit a museum in the next 12 months



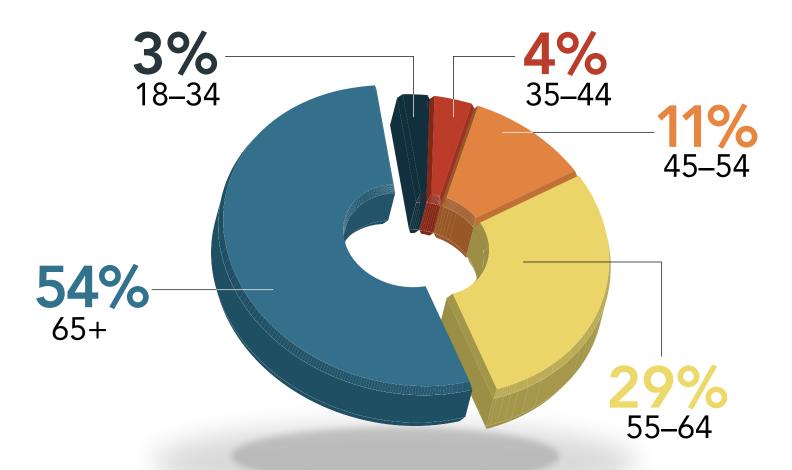
plan to visit a historical site or destination in the next 12 months



46% Visited a historical site

Visited a historical site in the past 12 months after seeing relevant ads/articles in both Civil War Times and America's Civil War

# HistoryNet publications reach an older, mostly male readership



**GENDER** 

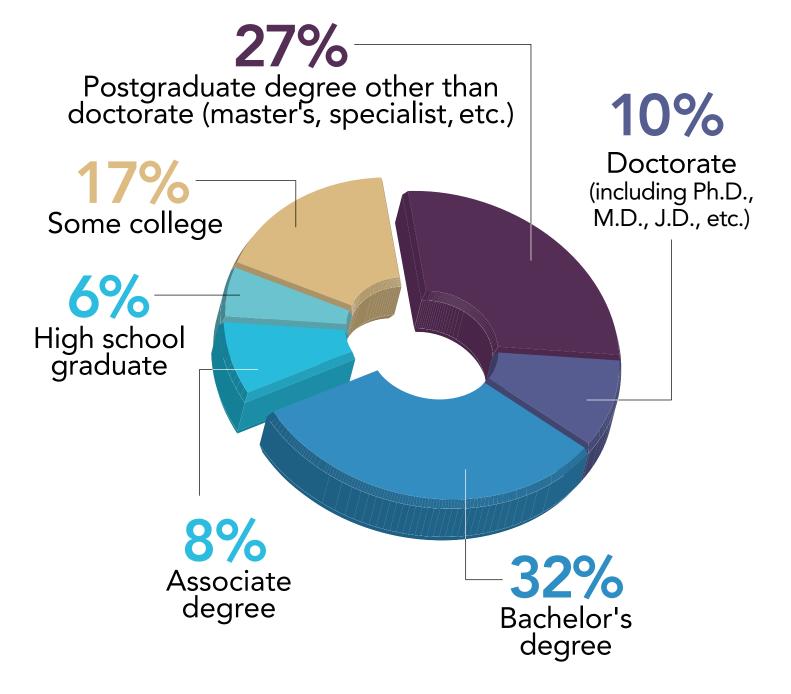
93%

Male

7%

**Female** 

### HistoryNet readers are well educated



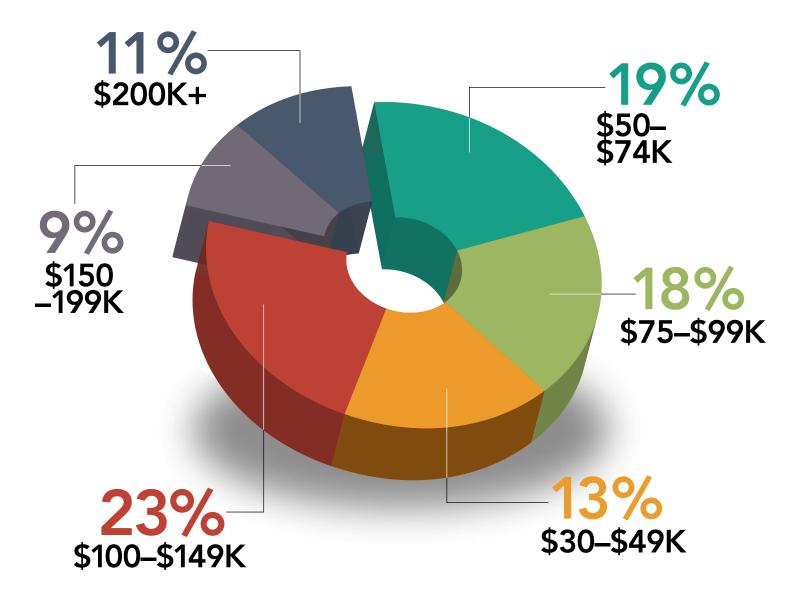
### **EDUCATION**

College educated: 69 percent have a bachelor's degree College graduate: 68 percent Postgraduate degree: 37 percent

Taking or plan to take educational courses

or a degree program: 61 percent

# HistoryNet readers have healthy household incomes

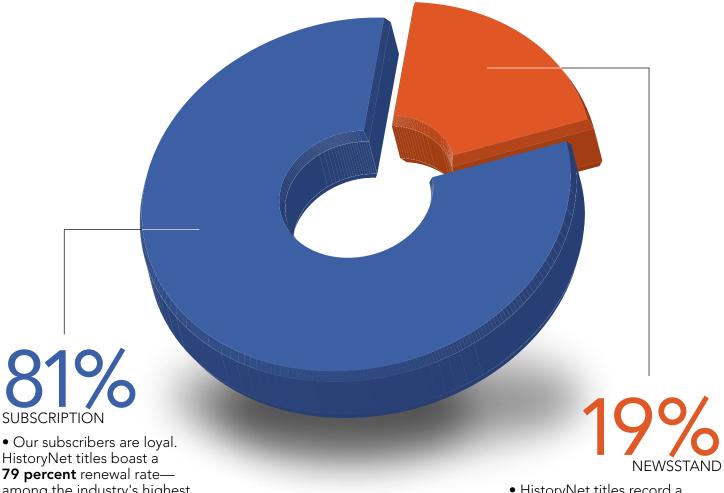


\$101,973

JOB STATUS

Employed full time: 87 percent Employed part time: 10 percent Retired/looking for work: 4 percent

### HistoryNet's circulation exceeds 268,300 across nine titles



- among the industry's highest.
- 83 percent of subscriptions are sold directly by us and not through agents. Such directto-publisher sales yield the highest quality subscribers.
- We're committed to circulation growth. While others are cutting, we're investing in subscription growth through quality sources like direct mail.

- HistoryNet titles record a **40 percent** sell-through rate on newsstands—far higher than the industry average.
- We've successfully raised newsstand cover prices while maintaining steady newsstand sales.
- HistoryNet publications own the history category at Barnes & Noble—five of our titles ranking among the top 25 producers.

# Advertising in HistoryNet works—just ask our repeat customers

### **TOURISM**



















### **GAMING**





### **BANKING/INSURANCE**







### **ENTERTAINMENT**





### EDUCATION







### **PUBLISHING**

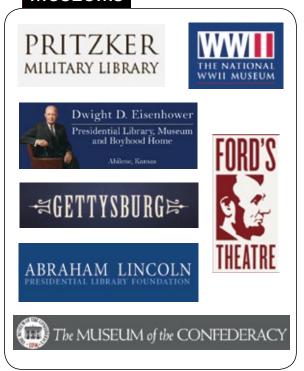




# HistoryNet advertisers reach our targeted readership

# AMERICAN VETERANS CENTER AMERICAN VETERANS CENTER THE CENTER FOUNDATION \*\* supporting those who serve \*\*

### **MUSEUMS**



### **PARTNERSHIPS**



Since 1987, Washington, DC has been the home of the Rolling Thunder Motorcycle Run, held over Memorial Day Weekend as a peaceful demonstration to bring awareness to the plight of prisoners of war (POW) and those missing in action (MIA).

Attracting visitors from all 50 states and over half a dozen countries, the Rolling Thunder Motorcycle Run is the largest annual gathering in the Washington, DC area and one of the world's largest events with a crowd nine times larger than the Super Bowl!



National History Day (NHD) is a highly regarded academic program for elementary and secondary school students. Each year, more than half a million students, nationwide participate in the NHD contest.

More than 5 million students have gone on to careers in business, law, medicine and countless other disciplines where they are putting into practice what they learned through NHD.



As authorized by Congress and on behalf of the Nation, we are doing what should have been done 50 years ago: thanking and honoring our 7.2 million living Vietnam veterans and the families of all 9 million who served.

We are proud to join more than 7,000 local, state and federal organizations as Commemorative Partners in this most noble effort.



### Choose a size that fits your needs

Ad Size	Non-Bleed Ad	Bleed Ad
Spread	15" x 10"	16" x 10 3/4"
Full Page	7" x 10"	8 1/8" x 10 3/4"
2/3 Page	4 5/8" x 9 3/4"	5 1/4" x 10 3/4"
1/2 Horizontal	7" x 4 3/4"	8 1/8" x 5 3/8"
1/2 Vertical	4 5/8" x 7 1/8"	N/A
1/3 Vertical	2 1/4" x 9 3/4"	N/A
1/3 Square	4 5/8" x 4 3/4"	N/A
1/6 Vertical	2 1/4" x 4 3/4"	N/A
1/6 Horizontal	4 5/8" x 2 3/8"	N/A
2-Pag	e Spread	Full Page
2/3 Vertical	1/2 Horizontal	1/2 Vertical
		Sending in Your Advertisement
4/2)/	4/2.5	Please provide a high-resolution, print-quality PDF, 100 percent of print size, CMYK, 300dpi
1/3 Vertical	1/3 Square	
		Send to:
		Courtney Fortune
1	1 1	I C . Oli .

1/6 Vertical

1/6 Horizontal

cfortune@historynet.com

When sending files larger than 7MB, please send via WeTransfer.com

Materials On Sale

# **HISTORYNET**

Jan 2020

9/3/19

9/10/19

10/29/19

### 2019 Advertising Schedule

Materials On Sale

	Issue	Ad Close	Due	On Sale Date		issue	Close	Due	On Sale Date
American		CIOSC	Duc	Date	MHQ		0.030	<b>D</b> 40	Date
AVERICAN CONTROL OF THE PROPERTY OF THE PROPER	Feb 2019 Apr 2019 Jun 2019 Aug 2019 Oct 2019 Dec 2019 Feb 2020	10/2/18 11/29/18 1/29/19 3/26/19 5/28/19 7/30/19 10/1/19	10/9/18 12/4/18 2/5/19 4/2/19 6/4/19 8/6/19 10/8/19	11/27/18 1/22/19 3/26/19 5/21/19 7/23/19 9/24/19 11/26/19	M Q STANDOR MASTERMIND OF DUNKIRK	Win '18-19 Spring '19 Summer '19 Fall '19 Win '19-20	8/29/18 12/4/18 2/26/19 5/28/19 8/27/19	9/5/18 12/12/18 3/12/19 6/4/19 9/3/19	10/24/18 2/12/19 5/7/19 8/6/19 11/5/19
America's Civil War CIVIL AT MUD. BLOOD AM CENSORSHIP	Jan 2019 Mar 2019 May 2019 Jul 2019 Sep 2019 Nov 2019 Jan 2020	8/28/18 10/30/18 1/2/19 3/5/19 5/1/19 7/2/19 8/27/19	9/4/18 11/6/18 1/8/19 3/12/19 5/8/19 7/9/19 9/3/19	10/23/18 12/25/18 2/26/19 4/30/19 6/25/19 8/27/19 10/22/19	Vietnam  Hellona Hellona Hollota Hollo	Feb 2019 Apr 2019 Jun 2019 Aug 2019 Oct 2019 Dec 2019 Feb 2020	10/9/18 12/4/18 2/5/19 4/9/19 6/4/19 8/6/19 10/8/19	10/16/18 12/11/18 2/12/19 4/16/19 6/11/19 8/13/19 10/15/19	11/27/18 2/5/19 4/2/19 6/4/19 7/30/19 10/1/19 12/3/19
Aviation					Wild West				
AVIATION  STATE OF THE PROPERTY OF THE PROPERT	Jan 2019 Mar 2019 May 2019 Jul 2019 Sep 2019 Nov 2019 Jan 2020	9/4/18 11/7/18 1/2/19 3/5/19 5/7/19 7/9/19 9/3/19	9/11/18 11/14/18 1/8/19 3/12/19 5/14/19 7/16/19 9/10/19	10/30/18 1/1/19 3/5/19 4/30/19 7/2/19 9/3/19 10/29/19	Wild West	Feb 2019 Apr 2019 Jun 2019 Aug 2019 Oct 2019 Dec 2019 Feb 2020	10/2/18 11/29/18 1/29/19 3/26/19 5/28/19 7/30/19 10/1/19	10/9/18 12/5/18 2/5/19 4/2/19 6/4/19 8/6/19 10/8/19	11/27/18 1/22/19 3/26/19 5/21/19 7/23/19 9/24/19 11/26/19
Civil War Times CIVIL WAR RELUCTANT RICES LS	Feb 2019 Apr 2019 Jun 2019 Aug 2019 Oct 2019 Dec 2019 Feb 2020	10/3/18 11/28/18 1/30/19 3/27/19 5/30/19 7/31/19 10/2/19	10/10/18 12/5/18 2/6/19 4/3/19 6/6/19 8/7/19 10/9/19	11/28/18 1/22/19 3/26/19 5/28/19 7/23/19 9/24/19 11/26/19	World War II WORLD WAR BATTLEFIELD AS CRIME SCENE	Feb 2019 April 2019 Jun 2019 Aug 2019 Oct 2019 Dec 2019 Feb 2020	10/9/18 12/11/18 2/5/19 4/9/19 6/4/19 8/6/19 10/8/19	10/16/18 12/18/18 2/12/19 4/16/19 6/11/19 8/13/19 10/15/19	11/27/18 2/5/19 4/2/19 6/4/19 7/30/19 10/1/19 12/3/19
Military									
History HISTORY CONOUERING HAWAII	Jan 2019 Mar 2019 May 2019 Jul 2019 Sep 2019 Nov 2019	9/4/18 11/7/18 1/2/19 3/5/19 5/7/19 7/10/19	9/11/18 11/14/18 1/8/19 3/12/19 5/14/19 7/17/19	10/30/18 1/1/19 3/5/19 4/30/19 7/2/19 9/3/19	Frequency: All per year with th four times per y	e exception c			



### Make your ad buy count with our low CPMs

### **AMERICAN HISTORY**

Frequency: 6x/year Paid Circulation: 46,000

120
090
369
785
93
(



### MHQ:

### THE QUARTERLY JOURNAL OF MILITARY HISTORY

Frequency: 4x/year Paid Circulation: 18,000							
Ad Size	1x	2x	3x	4x			
Page	\$3,650	\$3,468	\$3,285	\$3,103			
2/3 Page	\$2,738	\$2,601	\$2,464	\$2,327			
1/2 Page	\$2,099	\$1,994	\$1,889	\$1,784			
1/3 Page	\$1.582	\$1.503	\$1,424	\$1.344			



### **AMERICA'S CIVIL WAR**

 Frequency: 6x/year
 Paid Circulation: 27,000

 Ad Size
 1x
 2x
 3x
 4x
 6x

 Page
 \$3,750
 \$3,563
 \$3,375
 \$3,188
 \$3,000

 2/3 Page
 \$2,813
 \$2,672
 \$2,531
 \$2,391
 \$2,250

 1/2 Page
 \$2,156
 \$2,048
 \$1,941
 \$1,833
 \$1,725

\$ 772

\$1,625 \$1,544 \$1,463 \$1,381 \$1,300

\$ 731 \$ 691



### **VIETNAM**

Frequency: 6x/year Paid Circulation: 31,000 Ad Size 1x 2x 3x 6x \$3,750 \$3,563 \$3,375 \$3,188 \$3,000 Page \$2,813 \$2,672 \$2,531 \$2,391 \$2,250 2/3 Page \$2,156 \$2,048 \$1,941 \$1,833 \$1,725 1/2 Page 1/3 Page \$1,625 \$1,544 \$1,463 \$1,381 \$1,300

\$ 731

\$ 691 \$ 650



### **AVIATION HISTORY**

\$ 813

1/3 Page 1/6 page

Frequency: 6x/year Paid Circulation: 35,000

Ad Size	1x	2x	3x	4x	6x
Page	\$4,050	\$3,848	\$3,645	\$3,443	\$3,240
2/3 Page	\$3,038	\$2,886	\$2,734	\$2,582	\$2,430
1/2 Page	\$2,329	\$2,212	\$2,096	\$1,979	\$1,863
1/3 Page	\$1,755	\$1,667	\$1,580	\$1,492	\$1,404
1/6 page	\$878	\$834	\$ 790	\$ 746	\$ 702



\$ 650

### **WILD WEST**

1/6 page

Frequency: 6x/year Paid Circulation: 40,000

\$ 813

Ad Size	1x	2x	3x	4x	6x
Page	\$3,160	\$3,002	\$2,844	\$2,686	\$2,528
2/3 Page	\$2,370	\$2,252	\$2,133	\$2,015	\$1,896
1/2 Page	\$1,817	\$1,726	\$1,635	\$1,544	\$1,454
1/3 Page	\$1,369	\$1,301	\$1,232	\$1,164	\$1,095
1/6 page	\$ 685	\$ 650	\$ 616	\$ 582	\$ 548



### **CIVIL WAR TIMES**

Frequency: 6x/year Paid Circulation: 39,000

<b>,</b>			- /	
1x	2x	3x	4x	6x
\$5,150	\$4,893	\$4,635	\$4,378	\$4,120
\$3,863	\$3,669	\$3,476	\$3,283	\$3,090
\$2,961	\$2,813	\$2,665	\$2,517	\$2,369
\$2,232	\$2,120	\$2,009	\$1,897	\$1,785
\$1,116	\$1,060	\$1,004	\$ 948	\$ 893
	1x \$5,150 \$3,863 \$2,961 \$2,232	1x     2x       \$5,150     \$4,893       \$3,863     \$3,669       \$2,961     \$2,813       \$2,232     \$2,120	1x         2x         3x           \$5,150         \$4,893         \$4,635           \$3,863         \$3,669         \$3,476           \$2,961         \$2,813         \$2,665           \$2,232         \$2,120         \$2,009	\$5,150 \$4,893 \$4,635 \$4,378 \$3,863 \$3,669 \$3,476 \$3,283 \$2,961 \$2,813 \$2,665 \$2,517 \$2,232 \$2,120 \$2,009 \$1,897



### **WORLD WAR II**

Frequency: 6x/year Paid Circulation: 72,000

Ad Size	1x	2x	3x	4x	6x
Page	\$4,995	\$4,745	\$4,496	\$4,246	\$3,996
2/3 Page	\$3,746	\$3,559	\$3,372	\$3,184	\$2,997
1/2 Page	\$2,872	\$2,729	\$2,585	\$2,441	\$2,298
1/3 Page	\$2,165	\$2,056	\$1,948	\$1,840	\$1,732
1/6 Page	\$1,082	\$1,028	\$ 974	\$ 920	\$ 866



### **MILITARY HISTORY**

Frequency: 6x/year Paid Circulation: 41,000

Ad Size	1x	2x	3x	4x	6x
Page	\$5,375	\$5,106	\$4,838	\$4,569	\$4,300
2/3 Page	\$4,031	\$3,830	\$3,628	\$3,427	\$3,225
1/2 Page	\$3,091	\$2,936	\$2,782	\$2,627	\$2,473
1/3 Page	\$2,329	\$2,213	\$2,096	\$1,980	\$1,863
1/6 Page	\$1,165	\$1,106	\$1,048	\$ 990	\$ 932

### **For HistoryNet Group Media Rates**

Please contact your sales representative. Discounts apply to multiple magazine buys of two or more.

# How to market your museum or travel destination to your target demographic. (And do it economically).



For one full year at one low price, your *Heritage Travel & Lifestyle* ad will appear in these three HistoryNet bimonthly titles: *Civil War Times, America's Civil War*, and *American History* — which have a combined bimonthly circulation of more than 130,000 — that's 18 issues and more than 780,000 impressions a year!

**HistoryNet readers are well educated** – 7 out of 10 are college graduates, and more than one third of them have earned advanced degrees. **They're affluent** – nearly half have an annual household income exceeding \$100,000. **They seek out history** – our subscribers regularly visit museums, and 3 out of 4 of our them plan to visit historical sites or destinations this year!